

SBI (Mauritius) Ltd is a steady and strong player in the banking landscape of Mauritius with aspirations to grow as a long term stakeholder in the Mauritian Economy. SBI (Mauritius) Ltd has a dedicated workforce of young professionals deployed at 13 fully integrated retail branches covering major areas of Mauritius, including Rodrigues Island, and 1 Global Business Branch at Ebene in Mauritius.

SBI (Mauritius) Ltd is looking for suitably qualified and experienced professionals to join its team for the following positions:

Post 1 Relationship Officer (Retail Banking)	<p><u>Profile</u></p> <ul style="list-style-type: none"> Holder of a degree in Finance with 5-6 years experience, out of which a minimum of two years of experience in the banking sector
	<p><u>Duties & Responsibilities</u></p> <ul style="list-style-type: none"> Acquiring, nurturing, growing and strengthening relationship within the Affluent and HNI segment of customers in order to meet business objectives. Providing on ground support to Branch Managers in collecting the documents from the customers and sending it to the relevant department for service requests where documentation or in person meeting with customer is required. Conducting financial needs analysis and risk profiling for the customers in their portfolio and ensuring periodic portfolio reviews for all customers. Initiating client engagement activities on ground and online Initiatives like webinars, mail campaigns, learning initiatives etc.
Post 2 Marketing Officer (Retail Banking)	<p><u>Profile</u></p> <ul style="list-style-type: none"> Holder of a degree with specialisation in Marketing with 5 years experience out of which a minimum of two years in a financial sector.
	<p><u>Duties & Responsibilities</u></p> <ul style="list-style-type: none"> Manage the new product offerings from design to development to launch. Identify customer challenges and translate that into functional and technology requirements. Build a customer and channel connect through direct interactions, informal surveys to gather insights Visit Corporates/ Institutions and Govt. Departments for marketing of Banking Products / Services. Making presentations and follow up subsequently. Strategize marketing for various loan products of the Bank and in turn support business and develop marketing campaigns for the same. Devise and present ideas/ strategies for marketing and prepare marketing proposals for approval of competent authorities. Co-ordinate and conduct client meetings and garner retail business for the Bank. Oversee and develop integrated marketing campaigns, conduct market research and analyze data to identify and define target groups for SBIML's business ideas and products.
Post 3 Marketing Officer (SME)	<p><u>Profile</u></p> <ul style="list-style-type: none"> Holder of a degree in Finance with 5-6 years experience in the banking sector.
	<p><u>Duties & Responsibilities</u></p> <ul style="list-style-type: none"> Marketing and sourcing for SME clients Analyze client feedback and market data to refine marketing strategies and enhance service delivery. Designing promotional materials, organizing advertising campaigns to promote various products and services Enhance the visibility of SBIML for its SME Loans through targeted marketing campaigns, networking events and strategic partnerships. Plan and execute events, seminars, and workshops, customer meets to engage with clients and third parties to showcase the banks' expertise, products, strengthen relationships and generate leads. Generate regular reports highlighting performance metrics, market insights and actionable recommendations for optimizing marketing strategies and achieving business objectives.

Post 5 Marketing Officer (Global Business Branch)	<p><u>Profile</u></p> <ul style="list-style-type: none"> • Holder of a degree in Marketing & Sales with 5-6 years experience in marketing in the banking sector
	<p><u>Duties and Responsibilities</u></p> <ul style="list-style-type: none"> • Liaising with various Management Companies (MC) and generate customers leads from these MCs. • Foster relationships with existing clients to ensure satisfaction and encourage retention through tailored solutions and personalized services. • Engage with various banks to mobilize participation in various syndication deals happening on the island. • To contribute in achieving objective of SBIML in line with proposed Africa Strategy. • Enhance the visibility and reputation of the offshore banking team through targeted marketing campaigns, networking events and strategic partnerships.
Post 6 Business Analyst	<p><u>Profile</u></p> <ul style="list-style-type: none"> • Holder of a degree in Business Management/Economics with 5-6 years experience in the financial sector
	<p><u>Duties and Responsibilities</u></p> <ul style="list-style-type: none"> • Scan and analyze market trends, industry developments both local and global. • Prepare presentation to clearly communicate key performance metrics to senior management. • Collaborate with senior management to understand the business goals and objectives. • Prepare reports, presentations and documentations to convey strategic and operation insights effectively. • Communicate clearly and efficiently with industry trends, best practices and emerging technologies. • To be part of planning department of the bank and provide competitive business intelligence to support strategic and operational decision-making.
Post 7 IT Network Specialist	<p><u>Profile</u></p> <ul style="list-style-type: none"> • Graduate or equivalent in IT domain and qualified in Network Security with a minimum of 4 years of relevant experience with atleast 2 years as responsible for handling network/ATM related with proven experience in dealing with Network function
	<p><u>Duties & Responsibilities</u></p> <ul style="list-style-type: none"> • Maintenance of existing ATM & Network infrastructure of the Bank. • Setup & configuration of new ATMs as per business requirement. • Application and monitoring of network health and traffic. • Disposal of network/ATM downtime related issues reported from Branches within time frame stipulated by the Bank. • Ensure the conduct of Network Audit as per IS Policy of Bank • Liaison with branches & involved service providers for any network /ATM related issues to ensure uptime. • Setup & configuration of new network devices and managing existing network infrastructure.

Remuneration will be commensurate with qualifications and experience.

Applicants should fill in the application form available on our website and submit same along with their CV and copies of educational qualifications/work references through email to hr@sbimauritius.com

Closing date for application is 19th April 2024

Incomplete applications will not be considered. SBIML reserves the right to call only shortlisted candidates for an interview and not to make any appointment as a result of this advertisement